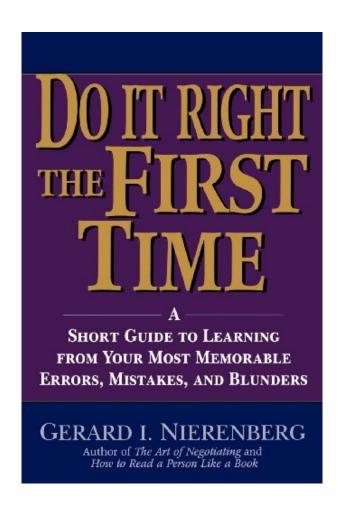
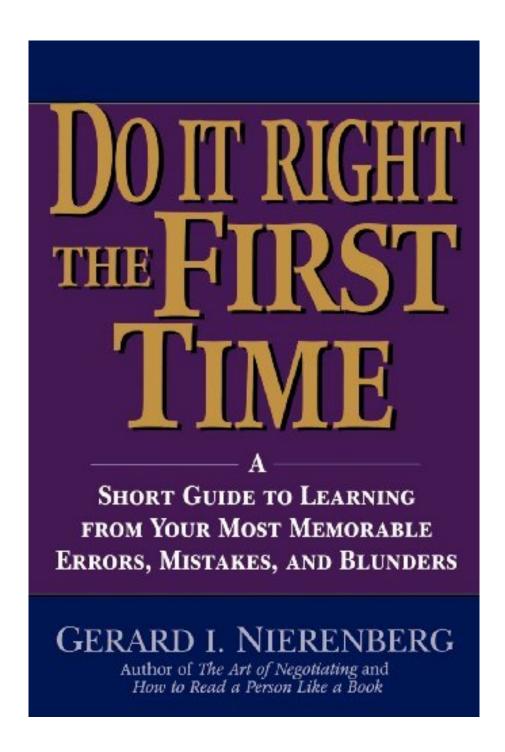
DOING IT RIGHT THE FIRST TIME: A SHORT GUIDE TO LEARNING FROM YOUR MOST MEMORABLE ERRORS, MISTAKES, AND BLUNDERS BY GERARD I. NIERENBERG



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From the Publisher

Called "The Father of Negotiating Training" by Forbes, Nierenberg has written over 19 books about negotiation and improving interpersonal skills. In this book he raises people's awareness about the way errors are made and provides techniques for substantially decreasing them. How to achieve your potential, focusing your concentration, analysis of errors, learning from others' mistakes and boosting accuracy are among the topics discussed. Includes numerous examples on how to correct reading and memory errors.

From the Back Cover

The ultimate guide to identifying and reducing mishaps—both at work and in life

Your mistakes need not be a fact of life. We can all learn to make fewer of them. In Do It Right the First Time, world renowned personal improvement guru Gerard Nierenberg shows us just how we can reduce the number of errors we make—both in and out of life and the workplace. Nierenberg's Error Awareness System teaches us how to increase our sensitivity and cut down on the errors we make—and guard against those made by others that affect us. He shows us how to identify the causes of our errors, how to deal with them—and most importantly—how to prevent them from recurring. Packed with real-life examples, discussion questions, checklists, and helpful exercises, Do It Right the First Time covers:

- Ways to reduce errors in critical thinking and judgment
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- Concentration and accuracy—focusing on the job at hand
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- How to turn mistakes into benefits

For all professionals, academics, and businesspeople, including managers, supervisors, and anyone who simply wants to reduce the number of errors in his or her life, this unique book is indispensable.

About the Author

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Most helpful customer reviews

7 of 8 people found the following review helpful.

Very nformative and interesting.

By A Customer

This book is very deceptive in its simplicity. It explains how errors can and do occur. The theme is 'if you know what can go wrong, you can do something about it'. Filled with examples of how simple (and not so simple) mistakes can happen and the sometimes tragic consequences. Excellent reading for managers, engineers and anyone interested in understanding and reducing errors- including the typo in the one line summary.

2 of 2 people found the following review helpful.

A simple straight-shooting guidebook on helping one to develop error awareness... cut down learning curve...create quality...

By Lee Say Keng

'Doing It Right the First Time: A Short Guide to Learning From Your Most Memorable Errors, Mistakes, and Blunders', by Gerard Nierenberg;

I have owned this book since the nineties. I consider it to be the best. More importantly, it's the only simple straight-shooting guidebook available on helping one to develop & enhance error awareness. In short, how to cut down your learning curve & to create better & exceptional quality when doing something for yourself or others.

I reckon most people have come across the following exhortations:

- Do it right the first time & every time!
- If you don't take the time to do it right the first time, when will you have the time to fix it?

& yet don't know how to go about it, this is the book to read.

By the way, the author's other books e.g. on creativity, negotiation, are worth pursuing too.

[Reviewed by Lee Say Keng, Knowledge Adventurer & Technology Explorer, Optimum Performance Technologies, May 2010;]

1 of 2 people found the following review helpful.

Disappointed

By Dalu

I bought this book from after reading other's review, however, after reading a few pages, I am starting get disappointed. The book talks a lot of memory tichniques that is not really something I am interested.

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